

TEACHING SCHEME FOR CLASS X (2020-2021)

COMMERCIAL STUDIES

FIRST TERM PORTION

(APRIL TO SEPTEMBER)

<u>S.NO</u>	<u>CHAPTERS</u>
1.	Stakeholders in Commercial Organisations
2.	Marketing and Sales
3.	Advertising and Sales Promotion
4.	Consumer Protection
5.	E-Commerce
6.	Capital and Revenue Expenditure/Income
7.	Final Accounts of Sole Proprietorship
8.	Fundamental of Cost
13.	Logistics and Insurance
14.	Banking
15.	Striving for better Environment

PORTION FOR THE FIRST MOCK

1.	Stakeholders in Commercial Organisations
2.	Marketing and Sales
3.	Advertising and Sales Promotion

4. Consumer Protection

5. E-Commerce

PORTION FOR THE SECOND MOCK

ALL THE CHAPTERS TAUGHT IN THE FIRST TERM INCLUDING THE FIRST MOCK PORTION

SECOND TERM PORTION

(OCTOBER & NOVEMBER)

S.NO CHAPTERS

9. Budgeting

10. Sources of Finance

11. Recruitment, Selection and Training

12. Industrial Relations, Trade Unions and Social Security

PORTION FOR THE SCREENING EXAM

ALL THE TOPICS TAUGHT IN THE FIRST TERM AND IN THE SECOND TERM AS PER ICSE SYLLABUS 2021